



## Kedington appointed first Prestige SYSTIMAX BusinessPartner in Ireland

Kedington, Ireland's leading provider of structured cabling and networking solutions, has become the first Prestige SYSTIMAX BusinessPartner in Ireland. SYSTIMAX awards the Prestige Partner status to individual companies that demonstrate exceptional technical expertise and commitment to the data networking market.

Matt Porter, managing director of Kedington, said: "To become a Prestige BusinessPartner we had to demonstrate an exceptional level of expertise with the SYSTIMAX product portfolio and also to successfully deploy its technology based solutions. This level of accreditation ensures our customers benefit from best-in-class know-how, design and installation support, quality of service and reliability."

Kedington is the only Prestige BusinessPartner in Ireland and enjoys a strong track record of delivering best in class quality networks to its blue chip clients since the 1980s.

To obtain its Prestige Partner status, Kedington had to meet stringent technical and commercial criteria. Key staff were trained to a new level and were certified as SYSTIMAX Engineers. Achieving the required prestige standard allows Kedington to deliver the technical expertise required by the most sophisticated of networks and complex client infrastructure requirements.

The Prestige BusinessPartner tier was established in response to the current need among IT users for more advanced network infrastructures and has resulted in customers turning to suppliers that can demonstrate the expertise and design skills needed to implement ever more complex and innovative networks.

Commenting on the appointment, Anne Marie Kenneally, Vice President, SYSTIMAX Solutions EMEA, said: "We are delighted to accredit Kedington as a SYSTIMAX Prestige BusinessPartner."

Kenneally added: "With the growth in network-centric systems, it's vital that businesses experience the highest communications performance and lowest possible amount of downtime. Holding the accreditation of Prestige BusinessPartners will allow Kedington to benefit from the full range of SYSTIMAX resources, including the SYSTIMAX Labs and provide access to the top connectivity research scientists. Kedington will be able to offer its customers the highest standard of technical expertise and operational support available in the marketplace today."

Matt Porter, Managing Director of Kedington, added, "As a Prestige Partner we have an enhanced business relationship with SYSTIMAX Solutions and this will help us be even more responsive in meeting the needs of our existing and potential customers, especially those requiring more than just supply and installation. As IT managers look to newer technologies, such as the SYSTIMAX GigaSPEED X10D 10 G bit cabling solution, they are recognizing the need for specialist contractors to ensure network performance. IT managers today must choose between 100Mbps or 1000Mbps (1Gig) electronic data systems. Most new networks today will be 1Gig. IT managers realise there is little point in installing Category 6 / 1Gig cabling to support this 1Gig electronics, since the electronics will be upgraded every five years. The cabling, however, will not be upgraded for 20 years. The next electronic upgrade will be 10Gig and the cabling installed today should be capable of supporting 10Gig. It is this exponential growth in speed that continues to demand better and better specialist contractors and products. Kedington are uniquely placed to deliver this expertise."

"As a Prestige Partner we in Kedington are uniquely positioned in Ireland to guarantee the performance of these cutting edge networks. In addition, we can also avail of the expertise of a global team of cabling specialists whether we are building new networks, or optimizing the operational performance of exiting networks, and this will be invaluable in driving customer satisfaction and operational efficiency."



### **About SYSTIMAX Solutions**

SYSTIMAX Solutions™, a CommScope company (NYSE: CTV), is a worldwide leader in structured cabling systems and provides integrated end-to-end connectivity solutions for voice, data, video and building management applications in both wired and wireless enterprise networks.

SYSTIMAX Solutions supplies its high performance and market-leading range of products through a network of highly skilled BusinessPartners. The product range includes the copper based GigaSPEED® X10D and GigaSPEED XL Solutions, the fiber-optic LazrSPEED? and TeraSPEED™ Solutions and the intelligent patching iPatch® System. The SYSTIMAX AirSPEED™ Solution adds a wireless option to the portfolio. SYSTIMAX Labs and the people who have spearheaded these innovations will continue to play an integral role in the future success of SYSTIMAX Solutions. Currently the company's BusinessPartners install an average of over 1,000 miles (1,600km) of SYSTIMAX cable every day in approximately 120 worldwide. For further information please visit <http://www.systemax.com>.

### **About Kedington**

Kedington was founded in 1989 and was purchased by Denis O'Brien's Esat in 1999. In March 2003 an MBO, lead by two of the original owners, Matt Porter and Colm Lyons, was concluded taking the company back into private ownership. Matt and Colm secured the entire Republic of Ireland operation, with offices in Dublin, Cork and Limerick, and kept the original management team together. Its customers have enjoyed a seamless change-over and continue to benefit from a huge wealth of expertise that still resides within the group.

**For more information, please visit [www.kedington.ie](http://www.kedington.ie)**

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