

## AON selects Kedington....

### AON has chosen Kedington to implement a brand new SYSTIMAX Structured Cabling System to support the firm's 350 staff at its new Dublin city headquarters in James Joyce St.

AON also selected Kedington to carry out a state-of-art cabling installation based on SYSTIMAX Solutions GigaSPEED XL product line. The installation was designed by Kedington in conjunction with AON, and will meet AON's current and future network requirements for the next 15 years. Kedington also provided a 3COM Voice and Data Network Solution, Avocent KVM IP Solution and Riello UPS as part of the overall package.



"The main goal was to implement a new Network Solution to support our 350 staff into the next several years, as well as facilitating centralization of services and back office systems," explains Brian Lynch, head of IT for Aon.

"The submission from Kedington based on our tender document was by far the most professional and gave us not just a single solution but many options and variations," says Lynch.

"Like all large companies today, AON was faced with a difficult decision at the design stage.



The need for 99.999% uptime drove AON towards Kedington, the Irish leader in Structured Cabling Installations, and SYSTIMAX, the Global Leader in Structured Cabling Products. The combined strengths of these two market leaders in the Structured Cabling Industry, guaranteed AON a best-in-breed cabling network," explains Rory MacMahon, Sales Manager with Kedington.

#### About Aon

Aon McDonagh Boland is part of Aon Corporation, the leading global provider of risk management services, insurance and reinsurance brokerage and human capital consulting. Aon's industry-leading global resources, technical expertise and industry knowledge are delivered locally through more than 500 offices in more than 120 countries. Aon was ranked by A.M. Best as the No. 1 global insurance brokerage in 2007, based on brokerage revenues, and voted best insurance intermediary, best reinsurance intermediary and best employee benefits consulting firm in 2007 by the readers of Business Insurance.

#### About Kedington

Kedington was founded in 1989 and was purchased by Denis O'Brien's Esat in 1999. In March 2003 an MBO, led by Matt Porter and Colm Lyons was concluded taking the company

back into private ownership. Matt and Colm managed to secure the entire Republic of Ireland operation, with offices in Dublin, Cork and Limerick, and kept the original management team together. Its customers have enjoyed a seamless change-over and continue to benefit from a huge wealth of expertise that still resides within the group.

**To find out more about this case study please contact:**

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