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3Com Ireland Awards Kedington Gold Status

DUBLIN, Ireland, Thursday, 1 November 2007 – 3Com Ireland today announced that the Kedington Group, Ireland’s largest LAN infrastructure installer, has achieved Gold Partner Status becoming one of just two such partners in Ireland. Kedington, founded in 1989 to serve the expanding market for structured cabling and information network systems and services, has nationwide coverage with offices in Dublin, Cork and Limerick and employs over 120 people. Kedington has achieved Gold status for LAN, Voice and Wireless solutions from 3Com. Ray O’Connor, Country Manager for 3Com Ireland commented “I’m delighted Kedington has achieved Gold status. The company has been winning significant projects using 3Com LAN, Voice and Wireless solutions. The partnership has been very beneficial for 3Com, Kedington and most importantly, our clients.”

Matt Porter, Kedington’s managing director added, “We are delighted to gain this recognition from 3COM which serves as an affirmation of our technical competencies and commitment to meeting our customers’ needs.”

Porter went on to explain that as Ireland’s largest supplier of data infrastructure Kedington has installed in excess of 4 million ports. “We can now provide a complete secure Active and Passive solution for our customers, including CAT6a cabling, data switching, KVM, wireless (WiFi), Voice (VoIP) and Power (UPS). As one of the few companies in Ireland in a position to offer a one-stop-shop for companies’ complete data

transmission needs, we find that we are increasingly in demand. The complexity and breadth of service required is simply beyond smaller and less experienced outfits.

The 3Com partner programme requires Gold Partners to invest extensively in training and certification for their staff, both technical and sales, on an on-going basis. In addition, resellers much achieve significant revenue targets. Kedington expects to exceed revenues of €1,000,000 in 3Com-related sales for 2008.

About 3Com Corporation

3Com Corporation (NASDAQ: COMS) is a leading provider of secure, converged voice and data networking solutions for enterprises of all sizes. 3Com offers a broad line of innovative products backed by world class sales, service and support, which excel at delivering business value for its customers. Through its TippingPoint division, 3Com is the leading provider of network-based intrusion prevention systems that deliver in-depth application protection, infrastructure protection, and performance protection for corporate enterprises, government agencies, service providers and academic institutions. For further information, please visit www.3com.com, or the press site www.3com.com/pressbox.

About Kedington

Kedington was founded in 1989 and was purchased by Denis O'Brien's Esat in 1999. In March 2003 an MBO, lead by Matt Porter and Colm Lyons was concluded taking the company back into private ownership. Matt and Colm managed to secure the entire Republic of Ireland operation, with offices in Dublin, Cork and Limerick, and kept the original management team together. Its customers have enjoyed a seamless change-over and continue to benefit from a huge wealth of expertise that still resides within the group.

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