



## Deloitte installs VOIP

### New Cabling Infrastructure Saves Thousands in Call Charges

Deloitte has installed VOIP telephony over new cabling installed by Kedington its new Cork offices. The green field Deloitte office on Lapps Quay in Cork now has a state of the art cabling system based on the industry leading Systemax GigaSPEED (Cat6) UTP cabling system throughout. As a consequence of the new cabling infrastructure Deloitte can now implement cost-effective Voice over IP telephony and video conferencing between their offices around the globe. Deloitte have also taken the opportunity to implement a new IP based building access control systems over the new cabling. Literally thousands of euro is being saved each month as a result of this innovation.

John Gray, Head of IT and Operations for Deloitte, is very pleased with the results. "The Deloitte project team worked very closely with the design agencies involved in the project from a very early stage, and this resulted in a very positive outcome – both in terms of timely delivery and most importantly, within budget. Kedington has worked with Deloitte for more than ten years and is our preferred partner for our cabling requirements across our three offices in Dublin, Cork and Limerick. We brought Kedington in at a very early stage and their advice and expertise in planning the data cabling infrastructure was been invaluable. We set ourselves an aggressive schedule which has been successfully met by all involved. Clients and staff alike are very happy with the overall results.

"In addition, with Kedington's help we have designed and built a network that avoids any of the networking issues we may have encountered in our old building. This translates into less downtime for our business and less support issues for my IT team," says Gray.

The new offices cover some 1,500 square metres and cater for 100 Deloitte employees. The greenfield nature of the building allowed Kedington to specify false floors across the top two floors. As Kedington's Ger Kilcommons, Cork Area Manager, says: "Deloitte had outgrown its existing office in Cork which is a listed building. Moving to new offices freed Deloitte from many legacy issues and allowed us to implement new features as well as future proof the building.

"Each desk has its own floor box which has ample room for future cabling. Voice over IP is implemented as standard across the company, greatly reducing telephony costs.

"In addition, the installation of video conferencing has proven a great benefit to staff across the three offices. Moving to the new building allowed us to install state-of-the art cabling and deliver state-of-the art services, providing cost efficiencies for Deloitte" concludes Kilcommons.

From an IT perspective, managing the new Cork office is simple. As Gray explains: "Kedington produced detailed schematics of all the cabling greatly reducing the amount of effort required to plan any changes. A great benefit of working with Kedington is that they have local offices and are immediately available to support any changes we may require."

#### About Deloitte and Touche

Deloitte and Touche is among the leading professional services firms in Ireland. As member firms of Deloitte Touche Tohmatsu, Deloitte and Touche and its subsidiaries provide audit, tax, consulting and financial advisory services through nearly 875 people in Cork and Limerick as well as the team at Earlsfort Terrace in Dublin 2.

## **About Kedington**

Kedington was founded in 1989 and was purchased by Denis O'Brien's Esat in 1999. In March 2003 an MBO, lead by Matt Porter and Colm Lyons was concluded taking the company back into private ownership. Matt and Colm managed to secure the entire Republic of Ireland operation, with offices in Dublin, Cork and Limerick, and kept the original management team together. Its customers have enjoyed a seamless change-over and continue to benefit from a huge wealth of expertise that still resides within the group.

**For more information, please visit [www.kedington.ie](http://www.kedington.ie)**

Willie O'Connell	Kedington	087 266 9697
Jillian Godsil	PRG	053 94 29676